

**NOVEMBER 7-8, 2018** LYON / FRANCE ESPACE TÊTE D'OR

# **BUSINESS CONVENTION**

FOR SOLUTIONS AND INNOVATIONS

HEATING



VENTILATION (2)



AIR-CONDITIONING



REFRIGERATION \*\*









he HVAC-R (Heating, Ventilation and Air-Conditioning and Refrigeration) sectors are a set of technical fields comprising the chartered activities dealing with aeraulic comfort. They are part of our daily lives and apply to all types of buildings (housing, tertiary, industrial). They are also found in our transport modes.

The need for comfort and safety will be more and more important in the coming years and the HVAC-R players will be more and more solicited.

However, in a context of strong development in the Building & Construction industry in particular, the increasing use of HVAC-R solutions will generate negative side-effects (on energy consumption and greenhouse gases emission). It is timely to bring together the successful players in this field around projects-solutions-innovations.

Our company **abe**, specialized in events organization, is convinced that a «traditional trade show» approach is no longer sufficient to meet these challenges.

HVAC-R Meetings is a business meeting event located in the heart of the Auvergne-Rhône Alpes region, a European crossroads. This region has both a solid industrial base and a large service sector.

The region is attractive and the scope of this event exceeds this territorial area of excellence. HVAC-R is developing everywhere in Europe and beyond, particularly in Africa. There will be more energy consumption (currently not stored), a hunt for energy wastage and still volatility of raw material prices. Services in the field of energy and HVAC-R will make the difference tomorrow!

HVAC-R Meetings 2018 is a customized event which prioritizes quality and personal approach: relevant, targeted and efficient meetings that will save you time.

Our exclusive meetings organization between suppliers and buyers, along with the business convention methodology guarantees high-added value meetings.

# BUSINESS CONVENTION HOW DOES IT WORK?

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Fill out a short form and provide us with capabilities, applications and needs.

Access detailed profiles of all the attendees from our online catalogue (3 weeks prior to the event).

Identify and request meetings with relevant contacts through our user friendly program.

Go online and consult **your individual schedule of pre-planned meetings** with the contacts of your choice.

# CONFERENCES (15 conferences during 2 days for HVAC-R Meetings):

Put together and geared toward the subjects that you have passed on to us, the conferences are presented by professionals (both suppliers and decision makers) and aim to help you polish up on important subjects and to exchange with your counterparts.

Would you like to share your experience with your counterparts? Please Contact: : +33 (0)1 41 86 49 37 - odahbi@advbe.com





#### PARTICIPANTS PROFILES

**All companies which supply expertise or innovations** in: Heating, Ventilation and Air-Conditioning and Refrigeration.



## CONTRACTORS PROFILES

Cold Air Manager, Air-conditioning Manager, General Services Executive, Purchasing Manager, Technical Manager or Director, Fluids and Utilities Manager, Design Office Manager, Project Manager, New Works Manager, Maintenance Manager, Exploitation Manager, Energy Manager, Environment Manager, Health Security and Environment Manager, Mission Manager, Buyer for Local Authorities and Service Enterprises (...)

# - THE COVERED FIELDS —

#### **EQUIPMENT**

Heat pumps • Instrumentation/Measuring devices • Monitoring Centralized Technical Management • Monitoring Centralized Building Management • Smart software • Home automation • Electrical devices (wires/supports...) • Circulators (heating installation) • Pumps (coolant/refrigerant/...) • Valves • Safety valves/Solenoid valves • Tubes/ Coupling/Fixations/Ducts • Filters • Compressors • Heat exchangers • Condensers/Evaporators • Chillers (Ice water stations) • Refrigeration station • Atmospheric cooling tower • Air coolers • Cooling tower • Engine (cogeneration) • Fans • Air conditioning equipment • Air diffuser • Chilled beams • Ventilation system • Housing ventilation • Controlled mechanical ventilation • Air treatment equipment • Hot water tank • DHW preparer • Boilers/Steam generators • Wood boilers • Gas boilers • Fuel boilers • Fireplaces & stoves • Water treatment equipment • Radiators • Insulation • Solar thermal equipment • Solar Photovoltaic equipment • Soundproofing systems • Maintenance tools and equipment • Safety equipment (Fire..) (...)

#### SERVICE DELIVERY

HVAC Software • Dematerisalisation/Database/BIM Projects • Designers Engineering/
Experts • Weather (data/forecast/simulations) • Project Management (project
manager/project ownership) • Architecture • Installation • Energy suppliers
(electricity/steam/hot water/refrigeration) • District network (heat/refrigeration/
steam) • Maintenance • External operating • External purchasing • Audits/
Diagnostics • Innovation, R&D, Design assistance • Certification (installation/
products) • Regulation • Safety • Training • Distribution • Energy trading • Trade
association/Technical centers • Funding • Energy saving • Energy saving
certificate • Market Review (segmentation/markets/competition analysis) (...)







#### THE SCHEDULE

#### Wednesday, November 7th 2018 **HVAC-R Meetings 2018 (In Espace Tête d'Or)**

8:00am - 9:00am Participant registration

and welcoming coffee

9:00am - 12:30pm Private meetings and/or conferences\*

12:30pm - 2:00pm Lunch on site (restaurant)

2:00pm - 6:30pm Private meetings and/or conferences\*

6:45pm Cocktail

## **Thursday, November 8th 2018 HVAC-R Meetings 2018 (In Espace Tête d'Or)**

8:00am - 9:00am Participant registration

and welcoming coffee

9:00am - 12:30pm Private meetings and/or conferences\*

12:30pm - 2:00pm Lunch on site (restaurant)

2:00pm - 5:30pm Private meetings and/or conferences\*

\*Five minute breaks between the private meetings and/or conferences.

It is possible to have up to 20 appointments throughout the course of the HVAC-R Meetings days.

# **HVAC-R Meetings 2018 will be held in:** L'Espace Tête d'Or 103, Boulevard Stalingrad

69100 LYON VILLEURBANNE

www.espacetetedor.com

For the exhibitors, you can set up your booth from November 6th between 5pm to 8pm.



advanced business events is a leading European organizer of business conventions or «One-to-One meetings» events, conferences and congresses dedicated to professionals in the industry.

With a portfolio of over 150,000 clients, we have organized more than 1 500 events in the here-below domains. Using our concept of pre-planned one-to-one meetings, our services continue to provide you with a number of tailored tools to facilitate identification, understanding and the penetration of new markets.

advanced business events is proudly recognized in the industry as a key player whose business is to connect OEMs and suppliers through pre-arranged and business focused meetings and conferences.

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